

## **STANDARDIZATION - IT PAYS!**

Does it pay to invest in standardization practices for your business? Without doubt, the answer is clearly yes! Well planned sensible standards will boost any business, large or small.

Give some serious thought to your jobsite procedures and equipment. Do you have consistency, simplicity, productivity and safety every time? Define your job site systems and tasks with a clear standard for each. Consider at the same time if your practices and equipment are up to date and that safety issues have been dealt with in the most effective way. Once you have decided on the most suitable equipment and set up procedure, keep doing the same thing on each job site. Training requirements will fall within a much smaller scope and reduce room for error. Management will experience a reduction in work load and stress. The number of on-the-spot decisions that need to be made are replaced by standard procedure. The amount of hands-on supervision is also reduced to a final look – “is the company standard satisfied?”

The consistency of standardization will give you simplicity. Standardized equipment reduces the clutter in your yard. Standardized equipment allows you to share equipment seamlessly between all your jobsites providing great flexibility! Purchasing new equipment or parts will be very straight forward. Always remember to keep it simple whenever you can.

Consistency plus simplicity yields a higher return in productivity every time! Erectors become very efficient at setting up with equipment and procedures that are easy to use and always follow the same basic application. Workers on your scaffold will also be more effective if your standard includes the right equipment.

Make absolutely sure that job site safety is fully addressed! What good is a standard that does not protect the company from costly accidents, related litigation, safety inspections plus fines and job shut downs for safety infractions? Don't underestimate how important this is to the customer you are working for. Do you want to work for them again? Be average or be on their preferred list, it's simply your choice.

My comments on standardization are intended to provoke you! We can expect success if we constantly strive to be excellent. Ask yourself objectively “am I too busy to realize the profits that may be slipping through my fingers?” Standardizing will lower your cost of sale! I urge you to take control and give your company another competitive edge.

*If this tip sheet strikes a note of familiarity, then let's talk. A discussion may help you to clarify your particular requirements on the subject of 'standardization'. We hope we can offer some solutions that will help you to be better informed. Call us at 1-866-475-2046 or submit your contact information on our website at [www.rtexinc.com](http://www.rtexinc.com) to set up a time for a free no obligation phone consultation with an R Tex representative.*