

7 THINGS TO LOOK FOR IN A SAFETY COMPANY

1. DOES THE COMPANY HAVE A SAFETY PHILOSOPHY?

It will help you to know what inspires the development of their products.

- What is the principle behind their designs?
- Does their product meet or exceed industry regulations?
- Can they provide documentation to prove compliance?
- Test their concept. Is it solid?
- Is the concept applied to all products?

2. IS SAFETY THE PRIMARY FOCUS OF THE COMPANY?

Don't expect to find the best safety solutions at the local variety store.

- Do their products directly satisfy your safety requirements?
- Are their products intended for your purpose specifically?
- What level of safety is gained by using their products as opposed to the current system your company uses?
- Is there an ergonomic benefit to be gained by using the product?

3. ARE THE SOLUTIONS OFFERED SIMPLE AND EASY TO USE?

If you need an engineer to set the stuff up, it's too expensive and time consuming.

- Is the product bulky or heavy and hard to handle?
- Can the average construction site worker be easily trained in the installation and operation of the product?

4. WHAT ABOUT PRODUCTIVITY AND EFFICIENCY?

If man hours can be saved to utilize your safety equipment plus improve worker productivity, you will have a win-win situation on your hands!

- Does the product help improve the flow of work?
- Will the product make the workers safer and improve morale?
- Does the product reduce set-up cost and related resources?
- Is the product durable?
- How much maintenance is required?
- Will the product reduce worker stress and fatigue?
- Is the product easy to transport and store when not in use?

5. DOES THE COMPANY STAND BEHIND THEIR PRODUCT WITH CONFIDENCE?

Make sure of whom you are dealing with!

- Do they offer a rock solid warranty?
- Is there a money back satisfaction – replacement guarantee in place?
- What do their references tell you?

6. WHAT IS THE COMPANY'S POLICY ON SUPPORT AND TRAINING?

No need to be on your own once the cheque has been cashed!

- Do they offer training on the installation and use of their products?
- Is the information available on a web-site 24/7?
- Can you get personal support, just a phone call away?
- Do they offer printed and/or video resources to support their products?
- Are there costs involved in the event that you want support?

7. WHAT KIND OF RELATIONSHIP IS THIS COMPANY OFFERING?

Some people really care about what they do, it defines them!

- Do these people want to establish a foundation for future business?
- Do they care about safety and the potential of their equipment to help their customers or is it just about money?

Selecting the best company and the right product to satisfy your safety requirements effectively can be a difficult task. I hope that the tips we have provided will help you in your selection.

At R Tex we believe that every business transaction should be beneficial and correct for both parties. In other words if our product is not the best choice to service your particular application then we do not want you to buy from us! Simple as that!

If you are suffering with scaffold safety issues or just want to find out if R Tex can help you get to a higher level, call us to set up a free consultation.

You will be contacted at an agreed time by a qualified representative. The Rep will spend a short time getting to know you, your company and your present safety methods. From this information we will generate an unbiased 'Pros & Cons' evaluation for you with no obligation.

Be informed. Get the answers you need. Call R Tex toll free at 1-866-475-2046 to book a free appointment or go to the contact page on our website at www.rtexinc.com